POZNAN UNIVERSITY OF TECHNOLOGY



EUROPEAN CREDIT TRANSFER AND ACCUMULATION SYSTEM (ECTS)

COURSE DESCRIPTION CARD - SYLLABUS

Course name

Psychology of communication [N2Eltech2>PO2-PK]

| dr inż. Żaneta Nejman zaneta.nejman@put.poznan.pl | | LECIULEIS | |
|--|------------------------|-----------------------------------|------------|
| 1,00 Coordinators | | Lecturers | |
| Number of credit points | | | |
| 0 | 0 | | |
| Tutorials | Projects/seminars | S | |
| Lecture 10 | Laboratory classe 0 | | Other 0 |
| Number of hours | | | |
| Form of study part-time | | Requirements elective | |
| Level of study second-cycle | | Course offered in Polish | |
| Area of study (specialization) High Voltage Engineering | | Profile of study general academic | : |
| Field of study Electrical Engineering | | Year/Semester 2/4 | |
| Course | | | |

Prerequisites

The student has basic knowledge of ergonomics and occupational safety, the ability to think logically and use the knowledge he has. The student demonstrates cognitive openness to the humanistic aspects of innovations related to electrical engineering.

Course objective

Acquiring knowledge and skills in shaping better work organization, employee team building and commitment. Acquiring knowledge in the field of communication viewed broadly as a social relationship through the prism of psychological knowledge, with particular emphasis on social psychology. To raise awareness of the role that interpersonal and group communication plays in professional life and to emphasize the role of effective communication in various situations of professional life.

Course-related learning outcomes

Knowledge:

Students know the general principles for the creation and development of forms of individual entrepreneurship and the principles of protection of industrial property and copyright K2_W20

Skills:

A student is able to acquire information from literature, databases and other sources, interpret, evaluate, critically analyze and synthesize it, as well as draw conclusions and formulate and fully justify opinions K2_U01

Social competences:

The student is aware of the need to develop professional achievements and comply with the principles of professional ethics, fulfill social obligations, inspire and organize activities for the benefit of the social environment K2_K02

Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows:

formative assessment:

- knowledge is verified through short - problem tasks realziated fourth didactic unit;

- skills and social competencies are verified through the issuance of partial grades, resulting from: working in teams (taking responsibility for decisions made); rewarding activity; solving the problem independently.

summative assessment:

- knowledge is verified through a colloquium at the last teaching unit. The colloquium consists of 10-20 questions (test and open), variously scored. Passing threshold: 50% + 1.

Programme content

Introduction to the psychology of communication. Social perceptions and the influence of the social environment on the individual. Conflict resolution. Aggression. Stereotypes and prejudices. Rules of social influence.

Course topics

Introduction to the psychology of communication. Communicating versus interpreting reality. Social perception and the influence of the social environment on the individual. The von Thun communication square model and the application of transactional analysis to communication behavior. Self-messages, giving feedback, conflict resolution, assertiveness. Aggression, aggressive behavior. Conformism. Stereotypes and prejudices. Rules of social influence, rules of: reciprocity, commitment and consequences, social proof, like and dislike, authority, unavailability.

Teaching methods

Lecture

- Informative lecture, conversational lecture, multimedia presentation, illustrated by examples given on the blackboard.

Bibliography

Basic:

Stankiewicz J., Komunikowanie się w organizacji, Wrocław, 2006.

Nęcki Z., Komunikacja międzyludzka, Kraków, Antykwa 2007.

Terelak J.F., Psychologia organizacji i zarządzania, Wydawnictwo Difin, Warszawa 2005.

Doliński D., Techniki wpływu społecznego. Wydawnictwo Naukowe Scholar, Warszawa, 2008.

Brenkert G.G., Beauchamp T.L., The Oxford handbook of business ethics, Oxford University Press, 2010. James W., The Principles of psychology, Encyclopaedia Britannica, 1996.

Additional:

Sadłowska-Wrzesińska J., Nejman Ż., Organizacja bezpiecznej pracy jako pozapłacowy czynnik motywacji pracowniczej [w:] Sułkowski Ł., Marjański A., Firmy rodzinne – doświadczenia i perspektywy zarzadzania, Wydawnictwo Społecznej Akademii Nauk, Łódź 2016.

Bańka A., Psychologia pracy, [w:] Psychologia. Podręcznik akademicki t.3, red. J.Strelau, GWP, Gdańsk, 2000.

Tarniowa-Bagieńska M., Siemieniak P., Psychologia w zarządzaniu, Wyd. Politechniki Poznańskiej, 2010.

Breakdown of average student's workload

| | Hours | ECTS |
|--|-------|------|
| Total workload | 25 | 1,00 |
| Classes requiring direct contact with the teacher | 10 | 0,50 |
| Student's own work (literature studies, preparation for laboratory classes/ tutorials, preparation for tests/exam, project preparation) | 15 | 0,50 |